



LAMRIN TECH SKILLS UNIVERSITY PUNJAB

Expression of Interest (EOI) for submission of proposal to undertake the project to provide skill training on usage of Drones in agriculture and surveillance sector in the state of Punjab and UT J&K.

Background:

Lamrin Tech Skills University Punjab (LTSU) is established under Punjab Act No 22 of 2021 and its name is included in List of Universities under section 2(f) of the UGC Act 1956. LTSU Punjab is the first of its kind industry incubated State Skill University in India by IBM as Anchor Partner, RERT as Academic Partner and Tata Technologies & Ansys as Industry Partners with an investment of 1630 crores in the foothills of Shivalik Hills near Ropar.

Punjab and J&K are Agriculture oriented border states of India which need to upskill their food producing farmers in new technologies as well as ensure security of its borders.

The purpose of introducing drone technology is to exclude any guesswork or ambiguity and instead focus on accurate and reliable information and methods to promote precision farming and effective surveillance system. Hence, the project will focus on 10-15 days skill training of farmers for adapting new technology for better productivity and training of workforce engaged in surveillance for safety and security of the states.

LTSU invites proposals from registered Proprietorship/Partnership Firm/Private Limited Company/Public Limited Company/ Society/Trust/Association/ Government institutions/ Public Sector Units/Universities/Higher educational institutes including technical and professional institutions having affiliation or recognition of relevant Board or Council engaged in providing vocational skill training or in administering educational services in drones with keen interest to partner with LTSU to take up drone courses in the Area of "Application of Drone Technology in Agriculture and Surveillance in the State of Punjab and UT J&K"

Objectives of EoI

The objectives are as below:

- Provide latest technology based training to the farmers and their wards in the field of Agriculture and training to the surveillance workforce of Punjab and J&K so as to create technology enabled environment with the application of drone technology.
- To prepare village level entrepreneurs and bring wards of farmers back to agriculture by offering them additional sources of income.
- To make the farmers self-sustained through drone technology by reducing their dependency on manual labour.
- Improve productivity and living standards of the farmers with additional source of income.
- To bring efficiency and effectiveness in the surveillance systems of both state and UT.
- To reduce dependence on manual labor in surveillance.

Eligibility Criteria

Following will be the eligibility criteria for applicant organization: -

S.no.	Parameters	Conditions/Provisions
I	Eligibility Criteria	<p>1. The Agency should be a registered Proprietorship/Partnership Firm/Private Limited Company/Public Limited Company/Society/Trust/Association/ Government institutions/ Public Sector Units/Universities/Higher educational institutes including technical and professional institutes having affiliation or recognition of relevant Board or Council and submit Covering letter as per Annexure-1 and applicant details with relevant documents as per Annexure-2.</p> <p>2. All the agencies mentioned above should -</p> <p>a. have been active and operational continuously anywhere in the country for the last three years on the date of application.</p> <p>b. <u>For agencies already operating in the skill development field:</u> have average annual turnover of Rs. 1cr or more from skill development and placement linked programs in the past three consecutive financial years (2018-19, 2019-20, and 2020-21). Besides that, they shall have to submit following details: -</p> <p style="text-align: center;">OR</p> <p><u>The agencies not presently working in Skill Development Domain but having experience of drones in agriculture/surveillance will be waived off the condition of minimum limit of average annual turnover. The agency however shall have to submit relevant documents including approval from DGCA.</u></p> <p>3. The Agencies at Sr.No. a & b are required to submit copy of audited financials (turnover and positive net worth) for the last three financial years as per Annexure-3</p> <p>4. Government institutions shall be exempted from all eligibility criteria. They shall have expertise in the application of drone technology.</p> <p>5. Agency should not have been blacklisted by any donor agency/ State Government/ Central Government. A self-declaration must be submitted. Format of declaration is attached as Annexure-4.</p>
II.	Duration of the Project	Two (2) years from the date of signing of MoU and may be extended in case of exceptional circumstances as per mutual consent of all stakeholders.

III	Submission of Proposal	<p>Interested agencies fulfilling eligibility conditions as mentioned above shall submit <i>the proposal in soft copy through email (eoil@ltsu.ac.in) on or before 5th August 2022, by 18.00 evening.</i></p> <p>The proposal should carry following documents as per checklist given in the EoI:</p> <ol style="list-style-type: none"> 1. Proposal 2. Details of directors and other KYC of the agency including Incorporation certificate, GST, PAN, TAN) 3. Copy of audited financials (Annual Turnover and Net worth) for the last 3 years along with required documents. 4. A declaration for not being blacklisted <p>****LTSU reserves the right to accept / reject any proposal without providing any reason, what so ever.</p> <p>**** LTSU reserves the right to cancel this request for EoI and/or invite afresh with or without amendments, without liability or any obligation for such request for EoI and without assigning any reason. Information provided at this stage is indicative and LTSU reserves the right to amend/add further details in the EoI.</p>
IV	Role of Agency	<p>The responsibility of the agency will be as below:</p> <p>I. To install /labs/tools/equipments/ infrastructure etc. as per requirement of the project and bear all the operational expenditure of the project.</p> <ul style="list-style-type: none"> • To mobilize and counsel candidates for training in drone technology. • To hire/engage competent and eligible trainer(s) to undertake training in the proposed courses. • To provide 10-15 days training as per norms of GoI in physical mode in approved courses of National level agency of drones. • Joint certification by LTSU /DGCA/SSC etc. can be provided. • To coordinate with banks for sanctioning of loans in case of farmers and their wards so that they can set up their own ventures in Self Help Groups. • To maintain records of training including the expenditure made for setting up and conduct of skill training programmes for 02 years. • Ensuring quality of training as per the required standards and specifications <p><i>Note: Sub-letting or franchise mode of training in any form shall not be permitted.</i></p>

Covering - Letter

Ref:

Location:

Date:

To,

Project Manager,
Lamrin Tech Skills University
Chandigarh-Jalandhar National Highway (NH344A).
40 Kms from Chandigarh & 5 Kms from Ropar,
Distt. S.B.S. Nagar, Punjab-144533

Subject: - Submission of proposal to undertake the project to implement Drone Training for farmers and Surveillance in the state of Punjab/ UT J&K for the application of RFE No.

Dear Sir/Madam,

We, the undersigned, wish to be empaneled as Training Partner to Lamrin Tech Skills University in accordance with your Expression of Interest dated We are hereby submitting our Proposal, as per the specified format.

We hereby declare that:

- a. All the information and statements made in this proposal are true.
- b. We have no conflict of interest as stated in EOI.
- c. We meet the eligibility requirements as stated in EOI.
- d. In competing for (and, if we are empaneled) the Empanelment, we undertake to observe the laws against fraud and corruption, including bribery as per EOI.
- e. Our Proposal is binding upon us and subject to any modifications resulting from the Agreement negotiations.

We undertake, if our Proposal is accepted and the Agreement is signed, to initiate the Training no later than the date as specified by Lamrin Tech Skills University.

Yours Sincerely,

(Authorized Signatory)

List of Documents

1. Covering Letter
2. Certificate of Incorporation
3. Memorandum of Association
4. Article of Association
5. Copy of PAN
6. Copy of TAN
7. Copy of GST Registration
8. Copy of Address Proof
9. CA Certificate of Turnover for last 3 years
 - a. 2018-19
 - i. ITR
 - ii. Balance Sheet
 - iii. P n L Account
 - iv. Turnover and Net worth certificate
 - b. 2019-20
 - i. ITR
 - ii. Balance Sheet
 - iii. P n L Account
 - iv. Turnover and Net worth certificate
 - c. 2020-21
 - i. ITR
 - ii. Balance Sheet
 - iii. P n L Account
 - iv. Turnover and Net worth certificate
10. Work Orders of Skill Training
11. Project Completion Letters
12. Work order in the sectors of Drone/ agriculture / surveillance.
13. Certificate of affiliation with DGCA or any other agency for training in drone technology for surveillance/ agriculture sector.
14. Declaration of Non Black listing

Financials

Duly attested copied of the following financials to be submitted along with the CA Certificate with UDIN Number

- a. Financials 2018-19
 - a. ITR
 - b. Balance Sheet
 - c. Profit & loss account
 - d. Turnover and Net worth certificate

- b. Financials 2019-20
 - a. ITR
 - b. Balance Sheet
 - c. Profit & loss account
 - d. Turnover and Net worth certificate

- c. Financials 2020-21
 - a. ITR
 - b. Balance Sheet
 - c. Profit & loss account
 - d. Turnover and Net worth certificate

UNDERTAKING REGARDING NON-BLACKLISTING

DATE:

To

Project Manager,
Lamrin Tech Skills University
Chandigarh-Jalandhar National Highway (NH344A).
40 Kms from Chandigarh & 5 Kms from Ropar,
Distt. S.B.S. Nagar, Punjab-144533

Sub: Self Declaration of Non-Blacklisting of.....

We hereby confirm and declare that has not been blacklisted/ De-registered / debarred by any Government department/ Public Sector Undertaking/ Private Sector/ or any other agency for which we have Executed/ Undertaken the works/ under any skill development program in any state. We also declare that currently we have no proceedings underway for blacklisting in any state under any skill development program.

For.....

Authorized Signatory

Selection Process:

- 1) Meeting of Eligibility Criteria – proposals fulfilling eligibility criteria shall be evaluated for technical round
- 2) Technical evaluation of eligible agencies (Minimum eligibility score out of Total 75 Marks is 50%)
- 3) Final Presentation of shortlisted agencies based on technical evaluation (Total Marks – 25 Marks)

Technical Evaluation Criteria (75 Marks)

Sr. No.	Parameters	Marks	Documents to be Submitted
1	Experience of implementing GoI skill schemes	Less than 3 years=0 4-5yrs =5 6-7yrs =7 8yrs &above = 10 Max .Marks-10	Relevant Experience certificates like Client/ work completion certificate etc(duly signed and stamped)
2	No. of trained candidates	Less than 300=0 300-500 candidates=5 501-700 candidates=7 701&above candidates=10 Max .Marks-10	Relevant certificates on the letter head of the work allocating agency (duly signed and stamped)
3	Experience of training in drone technology in surveillance and agriculture	20	Relevant Experience certificate (duly signed and stamped)
4	Experience of skill training of farmers in agriculture sector	5	Relevant Experience certificate (duly signed and stamped)
5	Experience of skill training in surveillance sector	5	Relevant Experience certificate (duly signed and stamped)
6	Availability of certified trainers for drone technology	10	Attach certificates of training of trainers issued by the training &certifying agency
7	Experience of self employment to candidates	Less than 100=0 101-200 candidates=5 201-300 candidates=7 301and above candidates=10	Data of candidates with self-undertaking of agency
8	Experience of facilitation of startups by trained candidates	5	Relevant supporting documents

****** After qualifying technical criteria, there will be presentation of 25 marks. To qualify for the presentation, agency should score minimum 50% score in technical criteria. The highest scoring agency in technical criteria and Presentation shall be selected for implementation of the project.**